



# Derrick Built Proven Process

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## Ask, Listen & Learn

- Understand the customer's business
- What are the goals the organization is trying to accomplish?
- Discuss other facility needs, wants and desires

2



## Bring the Project to Life

- Create a preliminary visual representation of the project
- Investigate the site and identify any unique items that may exist
- Prepare a preliminary project budget and schedule
- Present preliminary design and budget for financial preliminary review

3



## Contract

- Compose a detailed contract agreement for the mutual benefit of the client and contractor

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## Align Professional Partnerships

- Secure Services of an architect & engineer
- Use the visual representation & preliminary budget to further develop the design
- Investigate local building requirements and jurisdiction
- Perform regular price checks to ensure the design is developing within budget

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## Complete Design, Specifications & Build the Final Pricing

- Ensure State and Local code compliance
- Incorporate mechanical, electrical and specialty design
- Submit plans for State and Local review
- Secure subcontractor pricing and Guaranteed Maximum Price (GMP)

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## Bank Financing & Local Approval

- Present GMP for final financial approval
- Secure local building permit
- Distribute contracts to trusted subcontractor partners to cover each area of work

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## Construction Begins

- Conduct a pre-construction meeting with the entire construction team
- Lead bi-weekly on-site meetings
- Provide monthly financial reports
- Provide an exceptional building experience

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## Project Completion

- Conduct final walk thru to assure project compliance
- Perform system training
- Provide Operations and Maintenance Manual including As-Build construction drawings
- Address customers needs after project completion

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## Build **LIFETIME** Relationships