



Commercial Construction Buyer's Guide

Do you have a commercial construction project in your future? If so, you can utilize this handy guide for interviewing, researching, and comparing construction firms to build the strongest possible team to complete your project.

References

Ask about recent and past jobs that are similar to the project you have in mind. Does the firm have experience with the type of facility you are considering? Are the firm's recent customers happy with their finished product? How was their experience in working with the firm?

Financials

Choosing a firm with a good financial reputation is important. Do they have a good track record of paying subcontractors? Do they have longevity and financial stability?

Safety & Litigation

A good safety record typically reflects an efficiently run company with dedicated employees. Ask about the company's safety record and also about any litigation history. Are there rare events or routine problems? You want to choose a firm that does not have a lot of infractions in either area.

Team and Techniques

Who are the key employees you will be working with? Be sure to learn about their experience, personalities and job control techniques. You want to choose a company that can do the job, but also the people that you want to do business with.

Communication and Capabilities

Reviewing communication plans and current workload can eliminate potential future problems. Be sure your communication styles and expectations match and ask if the contractor has the capacity to take your job on at this time.

You can get the most from your project by building a strong team and utilizing their expertise in all aspects of planning.